



# A *Simple Solution* for Complex Energy Challenges

Engineering, Procurement, and Construction (EPC) firms interested in capitalizing on microgrids' immense potential are quickly learning of the complexity within the distributed energy landscape. A successful microgrid project requires permitting, innovative technologies, future-proofed designs, commissioning, and long-term operations and maintenance (O&M) while meeting stakeholders' needs and keeping projects on schedule and within the set constraints.

# Heila's Partnership Program for EPC Firms

Heila's EPC Partnership Program delivers a comprehensive, turnkey controls solution that helps EPCs overcome the hurdles associated with microgrid deployment. Qualified EPCs can receive access to preferred pricing, favorable contract terms, sales support, and a direct line to our microgrid experts.



## Your Gateway to Simple, Speedy Microgrid Deployment

Heila's one-of-a-kind service provides EPCs access to:

- The expertise to easily deploy microgrids tailored specifically to your clients' unique needs;
- The technology to ensure optimized performance and scalability for the system's lifespan; and
- The network to connect you with all the parts of the industry.

Heila's EPC Partnership Program elevates microgrid projects to help EPCs solve their customers' energy goals, including:



**Enhancing Resilience** 

A microgrid can ensure power continuity during grid outages and natural disasters, meeting everpressing resilience needs.



Enabling Savings Microgrids help users reduce their energy costs and volatility.



Embracing Sustainability A microgrid can incorporate clean energy sources to fulfill decarbonization goals.

# *Embark* on an Energy Transformation

## Let us help you turn your clients' microgrid visions into reality with:

#### **Unparalleled Expertise**

Our seasoned professionals bring the experience and knowledge to your microgrid projects necessary to deliver successful customer outcomes.

#### **Seamless Execution**

Our solution lets you focus on core project elements, knowing that every aspect of project management is in capable hands.

#### **Proven Track Record**

Heila Technologies has a history of successful and diverse microgrid projects, earning us the trust of customers, partners, and EPC firms.

#### **Tailored Solutions**

We understand that no two microgrids are the same. Since each project is unique, our approach is always customized to suit your customers' specific needs and goals.



# **Get Started Today**

Ready to embark on your journey toward optimizing energy opportunities? <u>Contact us</u> today to learn more about our EPC Partnership Program and how Heila Technologies can contribute to the success of your next microgrid venture.



Heila Technologies Inc. 444 Somerville Avenue, Somerville, MA 02143 www.heilatech.com

### 3 of 3